

# BETTER TOGETHER.

Together, CommScope and GoZone deliver exceptional Al-enabled networks, elevated end-user experiences, venue intelligence and meaningful guest engagement.

#### SEAMLESS GUEST WI-FI SOLUTION

Offer physical venues a best-in-class Wi-Fi solution that unlocks digital marketing potential, drives customer loyalty and enables guest engagement. Enjoy exceptional network performance even under challenging circumstances with Commscope's RUCKUS APs and ICX switches.

### SIMPLE AND INTUITIVE AI-ENABLED DEPLOYMENT

Provision, monitor, optimize, and troubleshoot an enterprise-grade Wi-Fi network with consumer-grade simplicity with RUCKUS Cloud, an Al-enabled network management platform. Leverage seamless integrations between GoZone and CommScope.

### DEEP CUSTOMER ANALYTICS

Deliver valuable customer analytics in real-time. Identify shoppers and analyze behavior patterns to incentivize loyalty. Data collected can be used to grow business through loyalty programs, brand awareness, advertisements, and promotions.

### A QUICK LOOK

- Seamless, cloud-managed networks
- Solutions for VARs and MSPs
- White label options

Increase recurring revenues and customer retention

- Venue branding opportunities
- Payment and voucher modules
- Advanced captive portal

### POWERFUL REMARKETING TOOLS

Empower venues with an automated remarketing tool, saving time and resources. Multi-site venues maintain brand consistency while enabling location-specific promotions.

### **EXCEPTIONAL USER EXPERIENCE**

Offer a seamless connectivity experience for customers with a simple login process; allow unique access levels to members or VIPs with vouchers. Personalize the customer experience to increase loyalty and drive purchasing behavior.



## WHY GOZONE + COMMSCOPE?

### **ACQUIRE NEW CUSTOMERS**

Attract new venues looking for advanced customer insights. In return, provide the ability to collect ROI on infrastructure investments. Continue to increase monthly revenue through additional managed services.

### DIFFERENTIATE YOUR MANAGED SERVICES

Elevate your business services with access to revenue-generating tools. Bring added value to your clients, and win more business as a result.

### **INCREASE CUSTOMER RETENTION**

Build meaningful customer relationships by delivering an exceptional guest Wi-Fi solution with RUCKUS Cloud and GoZone's Marketing4WiFi.

### LEVERAGE MANAGED MARKETING SERVICES

Gain access to GoZone's expert business development, marketing, product development, and technical teams to you help reach and exceed your clients' goals.

### SOLUTION OVERVIEW

