

Industry Analyst Newsletter

Q3 2020

Introduction

Where did the time go? Q3 2020 seemed to come and go quickly, maybe because the CommScope team was busy. This quarter's highlights include:

- For your listening pleasure: a compilation of podcasts from CommScope subject matter experts on timely topics
- News from the quarter: new products, services and executives top the news
- Articles of interest: in case you missed them, a few articles on hot technologies these days

Don't forget to tune in to our [quarterly earnings call](#) on November 5. And if you missed SCTE, we'll have highlights from the show in the next newsletter, but you can always reach out to our team for more information.

As always, reach out to Kris Kozamchak (Kris.Kozamchak@CommScope.com) if you would like more information or want to talk to one of our experts.

For your listening pleasure

CommScope's subject matter experts have participated in a few podcasts recently and we didn't want you to miss out from hearing from some of the *best* and *brightest minds* in the *industry*. *Check out podcasts we participated in from **Light Reading**, **CableLabs 4Front**, **IoT Time** and **RCR Wireless** to hear more on a range of opportune industry hot topics including-- challenges service providers face in delivering rural broadband services, strategic growth in IoT, 5G and what to expect from CommScope at the upcoming SCTE Show!*

- **Light Reading:** CommScope's Morgan Kurk and Dave Wright join the podcast to discuss challenges service providers face in delivering rural broadband services, especially during the COVID-19 pandemic. In addition, they explain how the Universal Service Fund can support programs to address rural connectivity, and how CommScope is working with service providers to close the digital divide.
- **CableLabs on 4Front:** John Ulm, an engineering fellow at CommScope, joins Jeff Metzger of CableLabs on 4Front The Podcast to discuss how he got started in the cable industry, what excites him day-2-day, his presentation at the upcoming SCTE show, what's next for CommScope and more!
- **IoT Time:** Ken Briodagh, editorial director at IoT Evolution, sits down with Mark Grodzinsky, GM of IoT, Ruckus Networks, at CommScope, to talk about strategic growth in IoT and how important it is to develop the IoT Channel.
- **RCR Wireless:** Farid Firouzbakht, senior vice president and general manager, discusses some of the distinct considerations associated with 5G at sub-6 GHz frequencies vs. at millimeter wave frequencies. He also shares perspective on the rapidly evolving open RAN debate and looks to the future of massive MIMO.

News from the Quarter

Corporate News:

- [CommScope welcomed our new CEO](#), Chuck Treadway, after Eddie Edwards stepped down.
- A [study sponsored by CommScope on 5G](#) in the federal government revealed that, among other things, only 46% of respondents feel their current network infrastructure is capable of supporting 5G.

New products include:

- A wireless [Rapid Deployment Unit](#) that delivers safe, reliable and high-speed Wi-Fi or other wireless networks for ad hoc connectivity such as medical facilities, emergency response centers, remote learning or even concerts and parades.
- HFC network operators now have a turn-key solution for easy installation into a fiber distribution hub using [CommScope's new FDH3000 AgileMax Cabinet](#).
- Wi-Fi 6 gateways got a boost with the announcement of [CommScope's two new DOCSIS 3.1 home gateways](#).

Partnerships and customers:

- [Google and CommScope](#) partnered to deliver private, secure wireless roaming with the launch of Orion Wi-Fi.
- [CommScope and TiVo](#) extended and expanded the IP relationship for TiVo's media-related patent portfolios.
- Wireless broadband providers can benefit from [CommScope's CBRS SAS integration](#) with Cambium's CBRS network equipment.
- Mediacom Communications is using CommScope's end-to-end connectivity solutions to power the [ultrafast broadband network in its 10G trial](#).
- Conexon and CommScope [collaborated for deployment of FTTH networks](#) to help close the digital divide using fiber-optic resources for rural networks in the U.S.

Articles of interest

- [Q&A with Wi-Fi Alliance](#) – Dennis Huang/Charles Cheevers
- [ICT Today](#) – Article highlighting Wi-Fi 6E by Sundar Sankaran
- [Light Reading](#) – It's go time for DOCSIS 4.0 by Senior Editor, Jeff Baumgartner

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